Dermalogica:

Concession Job Ad Form

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| **Job Title** | Business Account Manager |
| **Brand** | dermalogica |
| **Email Address:**  Please note CV’s will be forward on to this address | recruitment@dermalogica.co.uk |
| **Contract/ Perm:** | November 3rd |
| **Full-time/ part-time (Hours per week)** | Full time |
| **Replacement/ New Position** (please include leaving date) | New |
| **Salary** | **€28,000-€32,000 DOE** |

**Get To Know Us**

Dermalogica is the authority in professional skincare and our sole purpose is to empower and educate the professional skin therapist who sits at the heart of our brand and business model. Our tribe is our community of therapists both in-house, within our sales model and in our salons, spa’s and retail outlets. We are always looking for passionate individuals to join our Tribe and who want to be a part of the next chapter in Dermalogica’s rich history of success.

**Know The Role:**

As a Business Account Manager, you will take your customer through a journey, this will include advising, listening, and connecting with them throughout every touch point. We want to Wow our customers with a personalized experience and enable our customers to fall in love with their skin care journey. As well as performing our treatments, every service must be set up as a skin care programme comprising both treatment and homecare to achieve goals. You will create a partnership by sharing your treatment plan with your customer, educate and link recommended homecare throughout. You will drive retail growth month on month through motivating and supporting the team, thinking outside the box with new inspiring event ideas & exceed all location targets & KPIs. You will drive events in store with both on counter activity & masterclasses ensuring all events are fully booked. You will be a role model and perform all services regularly to the highest standard.

**Do you have the below skills?**

You will already have the education that Dermalogica can then build on and develop further. This will be in the form of an equivalent Level 3 in Beauty Therapy with Facial Electricals. This is an absolute ESSENTIAL so that we can ensure that the standards of our therapists are consistent. Level 4 Beauty Therapy qualification, which must include Microneedling and Chemical Peels. If you do not hold the Level 4 qualification, then Dermalogica will fund this as part of your development, as it will be a fundamental part of the role. This training is worth £3,200. At least 2-year management experience, ideally within a retail environment. Outgoing, creative thinker who can create theatre at the counter to really inspire and draw our customers to us. A passion for skin health